

**CITY OF NEWARK, DELAWARE
2019 OPERATING REVENUE - DETAILED BREAKDOWN**

Revenue	Account	Fund	2017 Actual	2018 Budgeted	2019 Recommended	\$ Change from 2018 to 2019	% Change from 2018 to 2019
UTILITY CONTRIBUTIONS:							
Electric:							
	Electric Sales	510.4011 Electric	52,050,273	51,626,068	52,559,969	933,901	1.8%
	Penalties	510.4021 Electric	96,723	80,000	95,000	15,000	18.8%
	Service Fees	510.4031 Electric	84,697	55,000	65,000	10,000	18.2%
	New Electric Sv Lines & Svcs	510.4034 Electric	133,631	40,000	125,000	85,000	212.5%
	Utility Application Fee	510.4035 Electric	102,210	115,000	107,000	(8,000)	-7.0%
	Electric Utility Contributions Totals:		52,467,534	51,916,068	52,951,969	1,035,901	2.0%
Water:							
	Water Sales	520.4012 Water	9,299,681	9,200,000	9,613,000	413,000	4.5%
	Penalties	520.4022 Water	26,621	35,000	31,200	(3,800)	-10.9%
	Service Fees	520.4032 Water	40,524	32,471	33,100	629	1.9%
	Water Utility Contributions Totals:		9,366,826	9,267,471	9,677,300	409,829	4.4%
Sewer:							
	Sewer Sales	530.4013 Sewer	7,018,863	6,875,000	7,630,650	755,650	11.0%
	Penalties	530.4023 Sewer	22,094	16,385	19,500	3,115	19.0%
	Service Fees	530.4033 Sewer	479	1,000	500	(500)	-50.0%
	Sewer Utility Contributions Totals:		7,041,436	6,892,385	7,650,650	758,265	11.0%
Stormwater:							
	Stormwater Fees	550.4015 Stormwater	0	1,315,600	2,280,000	964,400	73.3%
	Penalties	550.4025 Stormwater	0	0	1,600	1,600	#DIV/0!
	Stormwater Utility Contributions Totals:		0	1,315,600	2,281,600	966,000	73.4%
UTILITY CONTRIBUTIONS TOTAL:			\$ 68,875,796	\$ 69,391,524	\$ 72,561,519	\$ 3,169,995	4.6%

Revenue	Account	Fund	2017 Actual	2018 Budgeted	2019 Recommended	\$ Change from 2018 to 2019	% Change from 2018 to 2019
NON-UTILITY CONTRIBUTIONS:							
TAX REVENUE:							
Realty Transfer Tax:							
Realty Transfer Tax	010.4131	General	1,584,426	1,550,000	1,550,000	0	0.0%
		Realty Transfer Tax Totals:	1,584,426	1,550,000	1,550,000	0	0.0%
Property Tax:							
Property Tax Revenue	010.4111	General	6,551,626	6,650,000	6,800,000	150,000	2.3%
Discount	010.4113	General	(50,272)	0	0	0	#DIV/0!
		Property Tax Totals:	6,501,354	6,650,000	6,800,000	150,000	2.3%
Penalties:							
Penalty	010.4118	General	56,086	35,000	35,000	0	0.0%
		Penalties Totals:	56,086	35,000	35,000	0	0.0%
Franchise Tax:							
Franchise Tax	010.4151	General	471,456	460,000	472,015	12,015	2.6%
Franchise Taxes	510.4151	Electric	0	0	0	0	#DIV/0!
		Franchise Tax Totals:	471,456	460,000	472,015	12,015	2.6%
Lodging Tax:							
Lodging Tax	010.4161	General	0	0	675,000	675,000	#DIV/0!
		Lodging Tax Totals:	0	0	675,000	675,000	#DIV/0!
Tax Revenue Totals:			\$ 8,613,322	\$ 8,695,000	\$ 9,532,015	\$ 837,015	9.6%

FEES FOR SERVICE - (*NOT INCLUDING MAINTENANCE AND PARKING FUNDS):

Fines:							
Red Light Camera	010.4423	General	145,889	135,000	140,000	5,000	3.7%
Court Restitution	010.4510	General	4,156	3,500	3,700	200	5.7%
Court & Parking Fines	010.4511	General	1,544,870	1,500,000	1,550,000	50,000	3.3%
Alcohol Surcharge	010.4512	General	6,531	9,000	8,600	(400)	-4.4%
Booting Fees	010.4513	General	0	0	0	0	#DIV/0!
Citation Fee Revenue	010.4514	General	39,233	25,000	31,800	6,800	27.2%
Convenience Fee Tickets (Court State Fees)	010.4515	General	24,189	20,000	24,000	4,000	20.0%
Court Security Fees	010.4516	General	76,949	72,500	90,000	17,500	24.1%
Forfeited Funds	010.4521	General	5,720	0	3,900	3,900	#DIV/0!
		Fines Totals:	1,847,537	1,765,000	1,852,000	87,000	4.9%
Business License Fees:							
Business License	010.4211	General	166,000	70,000	125,000	55,000	78.6%
DNP Fees	010.4212	General	0	0	0	0	#DIV/0!
DNP Fees	140.4212	DNP	5,731	7,000	7,000	0	0.0%
		Business License Fees Totals:	171,731	77,000	132,000	55,000	71.4%
Permits and Licenses:							
Building Permits	010.4221	General	1,099,019	700,000	1,100,000	400,000	57.1%
Rental Permits	010.4231	General	579,120	485,000	600,000	115,000	23.7%
Elevator Permits	010.4241	General	3,316	9,000	9,000	0	0.0%
Fire License	010.4242	General	29,228	30,000	30,000	0	0.0%
Sign Fees	010.4243	General	36,588	44,700	40,000	(4,700)	-10.5%
Other Lic and Permits	010.4251	General	209,256	250,000	205,000	(45,000)	-18.0%
Util & Right O Way Obstruction	010.4253	General	4,150	0	4,000	4,000	#DIV/0!
Standard Plan Review	010.4254	General	1,650	0	5,000	5,000	#DIV/0!
Development & Recording Fees	010.4851	General	52,452	13,000	13,000	0	0.0%
Storm Water Mgt Fees	010.4871	General	0	0	0	0	#DIV/0!
Fire Hydrant Flow Test	520.4038	Water	0	0	600	600	#DIV/0!
Storm Water Plan Review Fees	520.4252	Water	6,763	5,000	0	(5,000)	-100.0%
Water & Wastewater Review	520.4257	Water	1,000	0	1,300	1,300	#DIV/0!
Water Tapping & Inspection	520.4263	Water	1,500	0	13,500	13,500	#DIV/0!
Storm Water Mgt Fees	520.4871	Water	1,950	900	0	(900)	-100.0%
Water & Wastewater Review	530.4257	Sewer	3,500	0	2,500	2,500	#DIV/0!
Sewer Tapping & Inspection	530.4264	Sewer	8,991	0	13,400	13,400	#DIV/0!
Storm Water Plan Review Fees	550.4252	Stormwater	0	0	5,200	5,200	#DIV/0!
Stormwater As-Built Review	550.4255	Stormwater	750	0	0	0	#DIV/0!
Sediment & SWM Review Fee	550.4256	Stormwater	6,965	0	6,900	6,900	#DIV/0!
Sediment & SWM Inspection Fee	550.4261	Stormwater	1,250	0	8,500	8,500	#DIV/0!
SWM Facility Annual Inspection	550.4262	Stormwater	19,100	0	31,700	31,700	#DIV/0!
Storm Water Mgt Fees	550.4871	Stormwater	0	0	900	900	#DIV/0!
		Permits and Licenses Totals:	2,066,548	1,537,600	2,090,500	552,900	36.0%

Park Fees:						
Other Special Events	010.4451 General	0	0	0	0	#DIV/0!
Self Supporting Prgm	010.4481 General	306,133	303,600	310,000	6,400	2.1%
Day Camp	010.4482 General	89,433	88,000	85,500	(2,500)	-2.8%
Wilson Center	010.4483 General	58,933	58,000	53,100	(4,900)	-8.4%
Community Day	010.4484 General	17,316	12,000	13,000	1,000	8.3%
Newark Nite	010.4490 General	0	0	0	0	#DIV/0!
Before & After Care	010.4490 General	189,293	150,000	160,000	10,000	6.7%
Park Fees Totals:		661,108	611,600	621,600	10,000	1.6%
Commercial Refuse & Transfer Station:						
Commercial Refuse	010.4413 General	0	0	0	0	#DIV/0!
Special Refuse	010.4415 General	20,564	8,000	20,000	12,000	150.0%
Commercial Refuse & Transfer Station Totals:		20,564	8,000	20,000	12,000	150.0%
Fees for Service - (*Not including Maintenance and Parking Funds):		\$ 4,767,488	\$ 3,999,200	\$ 4,716,100	\$ 716,900	17.9%

OTHER REVENUE - (*INVESTMENT INCOME ONLY):

Interest Received:						
Interest Received	010.4711 General	123,046	74,480	118,200	43,720	58.7%
HBAP Interest	010.4712 General	4,556	7,225	5,800	(1,425)	-19.7%
Interest	100.4711 Street	0	0	0	0	#DIV/0!
Interest	300.4711 Capital Projects	7,519	60,915	58,700	(2,215)	-3.6%
Interest	340.4711 Bond Fund 4	0	0	0	0	#DIV/0!
Interest	360.4711 Bond Fund 6	0	0	0	0	#DIV/0!
Interest	510.4711 Electric	122,330	65,000	125,000	60,000	92.3%
Interest	520.4711 Water	28,987	30,000	30,200	200	0.7%
GO Bond Interest	520.4713 Water	0	0	0	0	#DIV/0!
Interest	530.4711 Sewer	36,020	29,100	31,000	1,900	6.5%
Interest	540.4711 Parking	9,421	8,000	8,000	0	0.0%
Interest	550.4711 Stormwater	0	0	1,000	1,000	#DIV/0!
Interest	610.4711 Self-Insurance	9,761	9,545	9,100	(445)	-4.7%
Other Revenue - Investment Income Totals:		\$ 341,640	\$ 284,265	\$ 387,000	\$ 102,735	36.1%

INTERGOVERNMENTAL REVENUE:

Subventions:						
UD Subvention	010.4811 General	499,331	506,658	515,700	9,042	1.8%
UD Subvention	140.4811 DNP	24,000	24,000	24,000	0	0.0%
Subventions Totals:		523,331	530,658	539,700	9,042	1.7%
Local School District:						
SRO-School District	010.4815 General	70,750	71,900	79,900	8,000	11.1%
Local School District Totals:		70,750	71,900	79,900	8,000	11.1%
Unicity Bus:						
Unicity Bus	150.4331 General	143,380	143,380	267,415	124,035	86.5%
Unicity Bus Totals:		143,380	143,380	267,415	124,035	86.5%
Community Development Block Grants:						
CDBG	110.4301 CDBG	207,971	257,237	247,300	(9,937)	-3.9%
Community Development Block Grants Totals:		207,971	257,237	247,300	(9,937)	-3.9%
Law Enforcement Grants - Special Fund:						
Grants	120.4302 Law Enforcement	261,768	208,163	233,080	24,917	12.0%
911 Fees	120.4421 Law Enforcement	66,287	66,287	66,287	0	0.0%
Federal Forfeits	120.4422 Law Enforcement	19,747	25,000	25,000	0	0.0%
Graffiti Restitution	120.4425 Law Enforcement	0	2,000	2,000	0	0.0%
Miscellaneous Donations	120.4499 Law Enforcement	0	0	0	0	#DIV/0!
Misc Revenue	120.4891 Law Enforcement	0	0	0	0	#DIV/0!
Interest (excl)	120.4711 Law Enforcement	0	0	0	0	#DIV/0!
Law Enforcement Grants - Special Fund Totals:		347,802	301,450	326,367	24,917	8.3%

Miscellaneous Grants and Donations:							
Misc Gov't Grants	010.4391	General	27,367	10,218	12,200	1,982	19.4%
DNP Donations	010.4430	General	0	0	0	0	#DIV/0!
DNP Mural Project Donations	010.4431	General	0	0	0	0	#DIV/0!
Town & Gown Committee Donations	010.4432	General	0	0	0	0	#DIV/0!
Miscellaneous Donations	010.4499	General	200	0	0	0	#DIV/0!
Safety Town	130.4485	General	3,102	2,000	2,000	0	0.0%
Donations-Parks	130.4486	General	21,775	12,000	13,000	1,000	8.3%
Beautification Donations	130.4487	General	17,290	15,500	18,000	2,500	16.1%
Cash In Lieu of Park	130.4488	General	0	0	0	0	#DIV/0!
Donations-Recreation	130.4489	General	3,362	1,000	1,000	0	0.0%
Donations - 250th Anniversary	130.4491	General	0	0	0	0	#DIV/0!
Community Garden Fee	130.4492	General	1,676	1,500	2,200	700	46.7%
Memorial Day Parade	130.4493	General	0	0	0	0	#DIV/0!
Misc Govt Grants	100.4391	Street	0	0	0	0	#DIV/0!
DNP Donations	140.4430	DNP	583	0	0	0	#DIV/0!
Other Special Events	140.4451	DNP	27,977	44,000	44,000	0	0.0%
Misc Govt Grants	510.4391	Electric	35,215	0	0	0	#DIV/0!
Grants	520.4391	Water	20,000	0	0	0	#DIV/0!
Misc Grants	530.4391	Sewer	49,764	0	0	0	#DIV/0!
Misc Govt Grants	540.4391	Parking	0	0	0	0	#DIV/0!
Misc Govt Grants	600.4391	Maintenance	0	0	0	0	#DIV/0!
Law Enforcement Grants - Special Fund Totals:			208,311	86,218	92,400	6,182	7.2%
Intergovernmental Revenue Totals:			\$ 1,501,545	\$ 1,390,843	\$ 1,553,082	\$ 162,239	11.7%

FEES FOR SERVICE - (*PARKING FUND ONLY) - PARKING LOTS AND METERS:

Parking Lots:							
Daily Fees	540.4054	Parking	1,240,159	1,433,800	1,545,000	111,200	7.8%
Monthly Fees	540.4055	Parking	186,295	132,000	132,000	0	0.0%
Voucher Fees	540.4056	Parking	102,899	152,000	148,000	(4,000)	-2.6%
Voucher Validations	540.4057	Parking	0	(174,635)	0	174,635	-100.0%
Parking Fees - Boots	540.4058	Parking	2,024	2,000	0	(2,000)	-100.0%
Parking Lots Totals:			1,531,377	1,545,165	1,825,000	279,835	18.1%
Parking Meters:							
Parking Meter Revenue	540.4821	Parking	1,363,301	1,440,000	1,211,500	(228,500)	-15.9%
Parking Meters Totals:			1,363,301	1,440,000	1,211,500	(228,500)	-15.9%
Fees for Service - (*Parking Fund Only) - Parking Lots & Meters Totals:			\$ 2,894,678	\$ 2,985,165	\$ 3,036,500	\$ 51,335	1.7%

FEES FOR SERVICE - (*MAINTENANCE FUND ONLY) - INTERNAL SERVICE REVENUE:

Internal Service Revenue:							
Internal Service Revenue	600.4900	Maintenance	1,753,457	2,122,865	2,317,599	194,734	9.2%
Internal Service Revenue Totals:			1,753,457	2,122,865	2,317,599	194,734	9.2%
Fees for Service - (*Maintenance Fund Only) - Internal Service Revenue:			\$ 1,753,457	\$ 2,122,865	\$ 2,317,599	\$ 194,734	9.2%

OTHER REVENUE - (*NOT INCLUDING INVESTMENT INCOME):

Miscellaneous:							
Sale Scrap & Equip	010.4831 General	6,278	20,000	8,900	(11,100)	-55.5%	
Sale of Fixed Assets	010.4832 General	60,824	0	11,100	11,100	#DIV/0!	
U Don't Need It Proceeds	010.4836 General	4,321	3,500	5,600	2,100	60.0%	
Sale Promotional	010.4841 General	408	200	200	0	0.0%	
Injury Pay Claims	010.4888 General	0	0	0	0	#DIV/0!	
Claim Settlement	010.4889 General	0	0	0	0	#DIV/0!	
Misc Revenue	010.4891 General	162,198	79,960	75,000	(4,960)	-6.2%	
False Alarm Fees	010.4892 General	1,290	0	0	0	#DIV/0!	
Cash Overage/Shortage	010.4899 General	197	0	0	0	#DIV/0!	
Sale of Scrap & Equip	100.4831 Street	0	0	0	0	#DIV/0!	
Claim Settlement	100.4889 Street	0	0	0	0	#DIV/0!	
Misc Revenue	100.4891 Street	0	0	0	0	#DIV/0!	
Raffle Proceeds	140.4434 DNP	1,919	0	0	0	#DIV/0!	
Sale of Scrap/Equip	300.4831 Capital Projects	0	1,000	0	(1,000)	-100.0%	
Claim Settlement	300.4889 Capital Projects	8,084	0	0	0	#DIV/0!	
Misc Revenue	300.4891 Capital Projects	0	0	0	0	#DIV/0!	
Solar Donations	510.4461 Electric	500	0	0	0	#DIV/0!	
Sale of Scrap/Equip	510.4831 Electric	224	2,000	2,000	0	0.0%	
Sale of Fixed Assets	510.4832 Electric	33,000	0	0	0	#DIV/0!	
Tower Rentals	510.4881 Electric	18,407	20,000	18,780	(1,220)	-6.1%	
Solar Investment Program	510.4862 Electric	38	0	100	100	#DIV/0!	
Notional Solar Revenue	510.4863 Electric	23,724	26,000	24,000	(2,000)	-7.7%	
SREC Revenue	510.4864 Electric	18,150	15,500	15,500	0	0.0%	
Claim Settlement	510.4889 Electric	30,438	0	0	0	#DIV/0!	
Misc Revenue	510.4891 Electric	43,239	25,000	25,000	0	0.0%	
Sale of Scrap and Equipment	520.4831 Water	2,965	5,000	5,000	0	0.0%	
Sale of Fixed Assets	520.4832 Water	4,051	0	0	0	#DIV/0!	
Claim Settlement	520.4889 Water	0	0	0	0	#DIV/0!	
Tower Rentals	520.4881 Water	150,481	84,437	85,000	563	0.7%	
Misc Revenue	520.4891 Water	35,455	111,708	28,000	(83,708)	-74.9%	
Misc Revenue	530.4891 Sewer	180	0	0	0	#DIV/0!	
Sale of Fixed Assets	540.4832 Parking	3,100	0	0	0	#DIV/0!	
Waiver Fees	540.4861 Parking	3,719	25,000	0	(25,000)	-100.0%	
Claim Settlement	540.4889 Parking	1,553	0	0	0	#DIV/0!	
Misc Revenue	540.4891 Parking	0	0	0	0	#DIV/0!	
Misc Revenue	550.4891 Stormwater	0	0	600	600	#DIV/0!	
Sale of Scrap & Equip	600.4831 Maintenance	0	0	300	300	#DIV/0!	
Misc Revenues	600.4891 Maintenance	0	0	0	0	#DIV/0!	
Miscellaneous Totals:		614,743	419,305	305,080	(114,225)	-27.2%	
Reimbursable Overtime:							
On Behalf Svc Fees	010.4420 General	199,396	231,130	210,800	(20,330)	-8.8%	
Reimbursable Overtime Totals:		199,396	231,130	210,800	(20,330)	-8.8%	
Assessments:							
Street/Sidewalk Assessment	010.4614 General	8,275	8,390	7,400	(990)	-11.8%	
Special Assessments	100.4614 Street	0	0	0	0	#DIV/0!	
Special Assessments	520.4612 Water	30	0	0	0	#DIV/0!	
Special Assessments	530.4613 Sewer	0	0	0	0	#DIV/0!	
Assessments Totals:		8,305	8,390	7,400	(990)	-11.8%	
Other Revenue Totals - (*Not including Investment Income):		\$ 822,444	\$ 658,825	\$ 523,280	\$ (135,545)	-20.6%	
NON-UTILITY CONTRIBUTIONS TOTAL:							
		\$ 20,694,574	\$ 20,136,163	\$ 22,065,576	\$ 1,929,413	9.6%	

TOTAL OPERATING REVENUE:	\$ 89,570,370	\$ 89,527,687	\$ 94,627,095	\$ 5,099,408	5.7%
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